

Francesca Gioia

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Current Academic Position:

- **2018 July – Present:** National Scientific Qualification (Abilitazione Scientifica Nazionale) as Associate Professor in SECS-P/01, 13/A1 Economics
- **2017 April – Present:** National Scientific Qualification (Abilitazione Scientifica Nazionale) as Associate Professor in SECS-P/02, 13/A2 Economic Policy
- **2017 June – Present:** Researcher (A-type) SECS-P/01- Economics, Department of Law “Cesare Beccaria”, University of Milan, via Festa del Perdono 7, 20122, Milan, Italy

Previous Research Positions:

- **2016 October – 2017 May:** Research Fellow
Department of Economics, Statistics and Finance
University of Calabria
Arcavacata di Rende (CS), Italy
- **2015 October – 2017 May:** Visiting Researcher Scholar,
Department of Economics, Management and Quantitative Methods,
University of Milan,
via Conservatorio 7, 20122, Milan, Italy

Education:

- **2018 January, 19th:** PhD Economics
School of Economics
College of Humanities and Social Science
The University of Edinburgh
30 Buccleuch Place, Edinburgh, EH8 9JT
- **2014 February, 14th:** Dottorato in Scienze Economiche e Aziendali
(*PhD in Economics and Management*)
Thesis: Non-cognitive attitudes and individual outcomes. Some
new insights on gender differences.
SECS – P/01 ECONOMIA POLITICA
Department of Economics and Statistics
Faculty of Economics
University of Calabria,
Arcavacata di Rende (CS), Italy

- **2012 November, 1st:** Master of Science
Finance and Economics
Distinction
Thesis: Impatience and Employment Contract Choice: Evidence from
Italian Household Data
School of Economics and Finance
Queen Mary University of London
Mile End Road, London E1 4NS

- **2010 July, 22th:** Laurea specialistica in Economia Aziendale
(*Second level degree in Business Economics, two years degree course*)
Indirizzo Banca e Finanza (*Course Banking and Finance*)
Full marks, 110/110 with honours, thesis recommended for publication.
Faculty of Economics,
University of Calabria,
Arcavacata di Rende (CS), Italy

- **2008 July, 24th:** Laurea triennale in Economia Aziendale
(*First level degree in Business Economics, three years degree course*)
Indirizzo Banca e Finanza (*Course Banking and Finance*)
Full marks, 110/110 with honours.
Faculty of Economics,
University of Calabria,
Arcavacata di Rende (CS), Italy

Teaching:

- **A.A. 2017-2018:** Lecturer
Econometrics II
Dottorato di Ricerca in Scienze Economiche e Aziendali
(PhD in Economics and Management)
Department of Business and Law
University of Calabria,
Arcavacata di Rende (CS), Italy

- **A.A. 2017-2018:** Lecturer (English)
Economics and Economic Policy
LL.M. in Sustainable Development
Faculty of Law
University of Milan,
via Festa del Perdono 7, 20122, Milan, Italy

- **A.A. 2017-2018:** Lecturer
Economics - Macroeconomics
Faculty of Law
University of Milan,
via Festa del Perdono 7, 20122, Milan, Italy

- **A.A. 2016-2017:** Lecturer
Econometrics II
Dottorato di Ricerca in Scienze Economiche e Aziendali
(PhD in Economics and Management)
Department of Economics, Statistics and Finance
University of Calabria,
Arcavacata di Rende (CS), Italy

- **A.A. 2016-2017:** Teaching Assistant
Microeconomics
Department of Economics, Management and Quantitative Methods
University of Milan,
via Conservatorio 7, 20122, Milan, Italy

- **A.A. 2014-2015:** Teaching Assistant
Economics
School of Economics
The University of Edinburgh
30 Buccleuch Place, Edinburgh, EH8 9JT

Research Interests:

- Economics of Education
- Behavioural Economics
- Experimental Economics

Publications:

- De Paola, M., Gioia, F., and Scoppa, V. (2018) "Free-riding and Knowledge Spillovers in Teams. The Role of Social Ties", forthcoming *European Economic Review*
- De Paola, M., Gioia, F., and Scoppa, V. (2018) "The Adverse Consequences of Tournaments: Evidence from a Field Experiment", *Journal of Economic Behavior and Organization*, 151, pp.1-18
- Filippin A. and Gioia, F. (2018) "Competition and subsequent risk-taking behaviour: heterogeneity across gender and outcomes", *Journal of Behavioral and Experimental Economics*, 75, pp.84-94
- Gioia, F. (2017) "Peer Effects On Risk Behaviour: The Importance Of Group Identity", *Experimental Economics*, 20(1), pp.100-129
- De Paola, M. and Gioia, F. (2017) "Does Patience Matter in Marriage Stability? Some evidence from Italy", *Review of Economics of the Household*, 15(2), pp.549-577
- De Paola, M. and Gioia, F. (2017) "Impatience and Academic Performance. Less Effort and Less Ambitious Goals", *Journal of Policy Modeling*, 39(3), pp.443-460
- De Paola, M. and Gioia, F. (2016) "Who performs better under time pressure? Results from a field experiment", *Journal of Economic Psychology*, 53, pp.37-53
- De Paola, M., Gioia, F., and Scoppa, V. (2015) "Are Females Scared of Competing with Males? Results from a Field Experiment", *Economics of Education Review*, vol. 48, pp.117-128
- De Paola, M., Gioia, F., and Scoppa, V. (2014) "Overconfidence, Omens and Gender Heterogeneity: Results from a Field Experiment", *Journal of Economic Psychology*, 45, pp.237-252
- De Paola, M. and Gioia, F. (2012) "Risk Aversion And Field Of Study Choice: The Role Of Individual Ability", *Bulletin of Economic Research*, 64 (s1), pp.s193–s209

Working Papers:

- De Paola, M., Gioia, F., and Scoppa, V. (2018) "Teamwork, Leadership and Gender", IZA Discussion Papers n°11861, Institute for the Study of Labor (IZA).
- De Paola, M., Gioia, F., and Piluso, F. (2017) "Does reminding of behavioural biases increase returns from financial trading? A field experiment", IZA Discussion Papers n°10983, Institute for the Study of Labor (IZA).
- Filippin A. and Gioia, F. (2017) "Competition and subsequent risk-taking behaviour: heterogeneity across gender and outcomes", IZA Discussion Papers n°10792, Institute for the Study of Labor (IZA).
- De Paola, M., Gioia, F., and Scoppa, V. (2016) "Free-riding and Knowledge Spillovers in Teams. The Role of Social Ties", IZA Discussion Papers n°10257, Institute for the Study of Labor (IZA).
- De Paola, M., Gioia, F., and Scoppa, V. (2016) "The Adverse Consequences of Tournaments: Evidence from a Field Experiment", IZA Discussion Papers n°9854, Institute for the Study of Labor (IZA).
- De Paola, M. and Gioia, F. (2014) "Who performs better under time pressure? Results from a field experiment", IZA Discussion Paper n°8708, Institute for the Study of Labor (IZA).
- De Paola, M., Gioia, F., and Scoppa, V. (2013) "Are Females Scared of competing with Males? Results from a Field Experiment", IZA Discussion Papers n°7799, Institute for the Study of Labor (IZA).
- De Paola, M. and Gioia, F. (2013) "Does Patience Matter for Marriage Stability? Some evidence from Italy", IZA Discussion Papers n°7769, Institute for the Study of Labor (IZA).
- De Paola, M. and Gioia, F. (2013) "Impatience and Academic Performance. Less Effort and Less Ambitious Goals", University of Calabria, Working Paper n°2
- De Paola, M., Gioia, F., and Scoppa, V. (2013) "Overconfidence, omens and emotions: results from a field experiment", University of Calabria, Working Paper n°3
- De Paola, M. and Gioia, F. (2011) "Risk Aversion And Major Choice: Evidence From Italian Students", University of Calabria, Working Paper n°7

Work in Progress:

- Incentive Schemes and Peer Effects on Risk Behaviour: An Experiment
- Why Malus is not used? Selection versus Incentives under Time Pressure (with De Paola, M., and Pupo V.)
- Portfolio Choice: Evidence from New-born Gender (with Arnaboldi, F.)
- Shifts in Time Pressure and Performance (with De Paola, M., and Pupo V.)

Conferences and Seminars:

- Economics Seminar Department of Economics, Statistics and Finance, University of Calabria, 2017
- Italian Economic Association (SIE), Milan, 2016
- International Workshop on Applied Economics of Education (IWAEE), Catanzaro, 2016
- European Society for Population Economics (ESPE) conference, Berlin, 2016
- International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Rome, 2016
- Economics Seminar Department of Economics, Management and Quantitative Methods, University of Milan, 2016
- International Workshop on Applied Economics of Education (IWAEE), Catanzaro, 2015
- Residential Methodology Conference organized by the Scottish Graduate Programme in Economics (SGPE), Crieff, 2015

- International Workshop on Applied Economics of Education (IWAE), Catanzaro, 2014
- Residential Methodology Conference organized by the Scottish Graduate Programme in Economics (SGPE), Crieff, 2014
- Italian Association of Labour Economists (AIEL) conference, Rome, 2013
- European Association of Labour Economists (EALE) conference, Turin, 2013
- International Workshop on Applied Economics of Education (IWAE), Catanzaro, 2013
- European Society for Population Economics (ESPE) conference, Aarhus, 2013

Referee:

- Economics of Education Review
- Education Economics
- Experimental Economics
- Journal of Economic Psychology
- Journal of Economic Behavior and Organization
- Journal of Family and Economic Issues

Prizes and Awards:

- Fondo per il finanziamento delle attività base di ricerca (FFABR), 2017
- RES (Royal Economic Society) Junior Fellowship, for the work Peer Effects on Risk Behaviour: The Importance of Group Identity, 2016
- ESRC (Economic and Social Research Council) scholarship for the PhD in Economics at The University of Edinburgh, 2013
- Winner of the Principal's Prize for outstanding academic achievement for the MSc Finance and Economics, 2012
- Winner of the prize for the highest overall mark for the MSc Finance and Economics, 2012
- Winner of 7 prizes for the highest coursework mark in the modules Microeconomics A, Microeconomics B, Econometrics A, Financial Derivatives, International Finance, Investments and Advanced Asset Pricing and Modelling for the MSc Finance and Economics, 2012
- Winner of "Tommaso Aceti" degree award for the dissertation of the second level degree, 2011
- Regione Calabria FSE (European Social Fund) scholarship for the Doctorate in Economics and Management at the University of Calabria, 2010

Skills:

- **Languages:**
 - **Italian:** Native language
 - **English:** Fluent
- **Computer:**
Office, Stata and z-Tree.

Certificates and Other Activities:

- Royal Economic Society (RES) Easter School, 22nd-25th March 2015, Brasenose College, Oxford
- z-Tree Programming and Experiment Design, 17th- 19th March 2014, University of Essex
- IELTS: International English Language Testing System, Lord Byron College Bari, 2011
- ECDL: European Computer Driving Licence, 2004