

Curriculum Vitae

Regine Oexl, Ph.D.

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PERSONAL INFORMATION

Born October 16, 1982 in Konstanz, Germany
Citizenship: German

CURRENT POSITION

since 04.2012 **Postdoctoral Fellow**
Department of Economics, University of Innsbruck, Austria

EDUCATION

01.2008 - 03.2012: **PhD in Economics**
Department of Economics, University of Padua, Italy
Supervisor: Antonio Nicolò
Thesis topic: Incentives in small groups

09.2009 - 06.2010: **Visiting Exchange Student**
University of California, Santa Barbara, Department of Economics, USA

01.2009 - 06.2009: **Visiting Exchange Student**
Boston University, Department of Economics, USA

09.2003 - 07.2007 **B. A. (Honors) and Diplomkauffrau FH, European Economics**
University of Applied Science Aachen, Germany
Napier University, Edinburgh, Scotland (09.2006 - 07.2007)
University of Alicante, Spain (09.2005 - 07.2006)

RESEARCH INTERESTS

Behavioral & Experimental Economics, Labor Economics, Contract Theory, Ethics, Industrial Organization

PUBLICATIONS

Relationship specific investment and multiple interested parties, *The Manchester School* (2019) 87 (3), 324-341

Distributional Preferences and Ego Depletion, with L. Balafoutas & R. Kerschbamer, *Journal of Neuroscience, Psychology, and Economics* (2018), 8 (4), 203 - 216

Is Reciprocity Really Outcome-Based? A Second Look at Gift Exchange with Random Shocks, with B. J. Davis & R. Kerschbamer, *Journal of the Economic Science Association* (2017), 3(2):149-160

The Gift of Being Chosen, with N. Montinari & A. Nicolò, *Experimental Economics* (2016), 19(2):460-479

Shifting the Blame to a Powerless Intermediary, with Z. Grossman, *Experimental Economics* (2013), 16(3):306- 312

WORKING PAPERS

Does Competition Lead to More Effort or More Sabotage in Team Production with Heterogeneous Agents?, with G. Dutcher, D. Ryvkin, & T. Salmon, *submitted*

The effect of random shocks on reciprocal behavior in dynamic principal-agent settings, with R. Kerschbamer, *submitted*

Respecting Entitlements in Legislative Bargaining – A Matter of Preference or Necessity?, with A. Gantner, *submitted*

How much does the environment affect individual decision making? The effect of economic distress on discriminatory behavior, with A. R. Bennato & G. Dutcher

How demographic characteristics correlate with discriminatory behavior and xenophobic attitudes, with A. R. Bennato & G. Dutcher

Heterogeneity in Rent-Seeking Contests with Multiple Stages: Theory and Experimental Evidence, with T. Hörtnagl, R. Kerschbamer, R. Stracke, and U. Sunde

WORK IN PROGRESS

Endogenous Selection, with G. Dutcher, D. Ryvkin, & T. Salmon

Beliefs in a Gift-Exchange Game, with B. Davis and R. Kerschbamer

Elicitation of Social Preferences Preferences: A Comparison of Experimental Methods, with E. Gsottbauer and R. Kerschbamer

Social Identity and the Attribution of Blame, with D. Duell and D. Müller

TEACHING EXPERIENCE

2019	Economic Theory for Management, PhD Level, International College of NIDA, Bangkok
2019	Introduction to Behavioral Economics, Undergraduate Level, Zeppelin University Friedrichshafen, with Matthias Sohn, Urs Fischbacher and Lucia Reisch
2018	Economics of Information, Master Level, University of Innsbruck, with Anita Gantner
2012 - 2016	Introduction to Microeconomic Theory, Undergraduate Level, University of Innsbruck, with Markus Walzl / Gottfried Tappeiner
2012 - 2016	Competition Theory and Policy, Undergraduate Level, University of Innsbruck, with Anita Gantner
2011	Behavioral Economics, Master Level, University of Padua, with Antonio Nicolò, Enrico Rubaltelli & Natalia Montinari
2010	Economics of Information, Undergraduate Level, University of Padua, with Antonio Nicolò & Natalia Montinari

PRESENTATIONS ON INTERNATIONAL CONFERENCES AND SEMINARS

09.2020	ESA World Conference, online
Topic:	Are people responsible for their behavior, or is the environment affecting their decisions?
09.2019	ESA Conference, Dijon, France
04.2019	THEEM, Kreuzlingen, Switzerland
09.2018	Austrian Experimental Workshop, Innsbruck, Austria
Topic:	Is Fairness Driving Outcomes in Majority Bargaining with Claims?

06.2019 Coler Conference, Tel Aviv, Israel
 12.2018 LAWEBESS, Santiago, Chile
 09.2018 Graduate School of Decision Science, Konstanz, Germany
 06.2018 ESA World Conference Berlin, Germany
 04.2018 THEEM Thurgau Experimental Economics Meeting, Kreuzlingen, Switzerland
 Topic: **Team Contests, Sabotage and Helping**

11.2017 Florence-Constance Workshop on Behavioral and Experimental Social Sciences, Italy
 05.2017 Austrian Experimental Economics Day, Vienna, Austria
 09.2016 ESA European Conference, Bergen, Norway
 08.2016 TIBER, Tilburg, Netherlands
 Topic: **Is Reciprocity Really Outcome-Based? A Second Look at Gift Exchange with Random Shocks**

06.2016 King's College: Cooperation and Self-Control, London, UK
 12.2014 Symposium: do I like what I prefer?, Constance, Germany
 09.2014 Workshop on Behavioral Economics and Industrial Organization, Budapest, Hungary
 ESA European Conference, Prag, Czech Republic
 9th Nordic Conference on Behavioral and Experimental Economics, Aarhus, Denmark
 03.2014 Tax Day, Max Planck Institut, Munich, Germany
 Topic: **Distributional Preference types and the deliberative system**

09.2012 ESA European Conference, Cologne, Germany
 04.2012 THEEM Thurgau Experimental Economics Meeting, Kreuzlingen, Switzerland
 09.2011 Brown Bag Seminar, Strategic Interaction Group, Max Planck Institute of Econ., Jena, Germany
 Topic: **The gift of being chosen**

06.2011 International Meeting on Experimental and Behavioral Economics, Barcelona, Spain
 06.2011 4th Maastricht Behavioral and Experimental Economics Symposium, Maastricht, Netherlands
 05.2011 Work in Progress Seminar, Università degli Studi di Milano-Bicocca, Milan, Italy
 Topic: **Shifting the blame to a powerless intermediary**

06.2011 2nd Workshop: IO: Theory, Empirics and Experiments, University of Salento, Otranto, Italy ECORE
 05.2011 Summer School on Market Failure and Market Design, Louvain-la-Neuve, Belgium
 04.2011 Spring Meeting of Young Economists, Groningen, Netherlands
 10.2010 ASSET, Alicante, Spain
 Topic: **Relationship specific investment and multiple interested parties**

FURTHER PROFESSIONAL ACTIVITIES

Research Stays	2019 Loughborough University, scholarship 2019 Ohio University, scholarship 2017 University of Padua, scholarship 2009 University of California, Santa Barbara, scholarship 2008 Boston University, scholarship
Refereeing Act.	Journal of Economic Behavior and Organization, Management Science, Organizational Behavior and Human Decision Processes, Economic Inquiry, Research in Experimental Economics, Journal of Behavioral and Experimental Economics, International Economic Review, Journal of the Economic Science Association

International Cooperation	Zachary Grossman, University of California, Santa Barbara, USA Natalia Montinari, Lundt University, Sweden Antonio Nicolò, University of Padua, Italy Glenn Dutcher, Ohio University, USA Tim Salmon, Southern Methodist University, USA Dmitry Ryvkin, Florida State University, USA Roel van Veldhuizen, Lundt University, Sweden Anna Rita Bennato, Loughborough University, UK
Professional Memberships	Economic Science Association (ESA) ESA mentoring program, in the group with Lise Vesterlund and Jeff Carpenter

GRANTS, SCHOLARSHIPS AND HONORS

2020	Eecon Grant for Covid-19 research, awarded by the University of Innsbruck, €800 Loughborough University Responsible Management Seedcorn Grants, £4000
2019	Brit-Inn grant, awarded by the University of Innsbruck, €700 Research mobility grant, awarded by the University of Innsbruck, €800
2018	Erika Cremer grant, awarded by the University of Innsbruck, €200000
2017	Junior research grant, awarded by the University of Innsbruck, €14000
2016	Research grant, awarded by the Hypo Tirol Bank, €2400
2009 - 2010	Nine-month scholarship for EAP-Program, UCSB, University of Padua
2009	Six-month scholarship for Boston University University of Padua
2008 - 2011	Three-year scholarship for international Ph.D. students, University of Padua
2007	Price for being among top 5% of graduates, University of Applied Science Aachen
2005 - 2006	Ten-month Erasmus scholarship, University of Alicante
2003 - 2007	Four-year scholarship from German government for undergraduate studies

LANGUAGE SKILLS

German	Mother tongue
English, Italian	Business fluent
Spanish	Fluent
French, Portuguese	Basic knowledge

ADDITIONAL QUALIFICATIONS

IT Knowledge	STATA, \LaTeX , Z-tree, Windows: Very good Mathematica, R: Basic knowledge
Further Education	First aider since 2012, last First-aid-course: 02.2018 Tour Guide of Active Adventure Travels, Saga-Team GmbH 2004-2015 (vacations) Telemark instructor / DSV-Skilehrer Telemark, 06.2018 Ski instructor, basic level, Snowsport Tirol, 03.2012