

UNIVERSITY OF MILAN

Public selection for recruiting No. 1 research fellow(s) under art.24, paragraph 3.b, of Law No.240/2010 for competition sector 13/A1, (scientific-disciplinary sector SECS-P/01) at the Department of Economics, Management and Quantitative Methods, (announcement published on Official Gazette No. 35 of 4 May 2021) - Competition code 4619

[Armenak Antinyan] CURRICULUM VITAE

PERSONAL DATA (DO NOT WRITE YOUR PERSONAL ADDRESS AND LANDLINE OR MOBILE PHONE NUMBER)

Surname	Antinyan
Name	Armenak
Date of Birth	[02, 06, 1987]

Associate Professor

Wenlan School of Business
Zhongnan University of Economics
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Education

-2010-2014 (defense 18.07.2014)

Ph.D. in Behavioral/Experimental Economics

Ca'Foscari University of Venice, Graduate School of Economics and Management, Venice, Italy

Dissertation: *"Three Essays on Social Preferences, Social Dilemmas and Taxation"*

Committee: Enrico Zaninotto (University of Trento), Pilar Garcia-Gomez (Erasmus University Rotterdam), Penelope Hernandez (University of Valencia)

-2008-2010 (Double Degree)

Models and Methods of Quantitative Economics Erasmus Mundus (QEM) Program (GPA: 3.66/4.0)

Ca'Foscari University of Venice, Venice, Italy

University Paris 1 Pantheon-Sorbonne, Paris, France

Master Thesis: *"Why Did the Black Cat Pass through the Interbank Market? Empirical Investigation"*
(110/110 e lode)

-2004-2008

BS in Economics (Honor Degree)

Yerevan State University, Yerevan, Armenia

Bachelor Thesis: *"Main Issues of Credit Market Development in the Republic of Armenia"*

Work Experience

-September 2021 (part-time)-

Lecturer, Cardiff Business School, Cardiff University, Cardiff, Wales

-September 2018-

Associate Professor, Wenlan School of Business, Zhongnan University of Economics and Law, Wuhan, China

-August 2017-

Behavioral Science Consultant, United Nations Development Program, Yerevan, Armenia

-September 2016- August 2017

Assistant Professor, Tianjin University of Finance and Economics, Tianjin, China

-May 2016-September 2017

Adjunct Lecturer, Agribusiness Teaching Center (Joint Program of Texas A&M University, United States Department of Agriculture, and Armenian State Agrarian Academy), Yerevan, Armenia

-January 2016-August 2018

Adjunct Lecturer, American University of Armenia, Yerevan, Armenia

-September 2015- June 2016

Research Director, Caucasus Research Resource Center (CRRC), Yerevan, Armenia

-February 2013- September 2015

Post-doc Research Fellow, University of Erlangen-Nuremberg, Nuremberg, Germany

-October 2012- January 2013

Part-time Research Assistant, University of St. Gallen, St. Gallen, Switzerland

-February 2011- May 2011

Part-time Research Assistant, Ca'Foscari University of Venice, Venice, Italy

Other Consulting Projects

-February 2021-March 2021

United Nations Development Program in Armenia consultant on the methodological aspects of measuring emotions during qualitative interviews

-December 2020-January 2021

UNDP Istanbul Regional Hub consultant to deliver a 6-day training on the applications of Behavioral Insights

-October 2019-August 2020

United Nations Development Program in Mongolia consultant to introduce behavioral insights in the operations of (so called) Activation Center, which is a space for entrepreneurship, innovation and other activities

-January 2019-July 2020

My Step Foundation consultant on a project to reduce the consumption of plastic bags and increase the consumption of tote bags using Behavioral Science interventions

-August 2017- June 2018

United Nations Development Program in Armenia consultant on Behavioral Change through Environmental Education

-June 2016- July 2016

KfW Development Bank for a cooperation program on reintegration of ex-migrants in the Republic of Armenia

Visiting Positions

- March 2020-June 2020

Visiting Professor, Higher School of Economics, Moscow, Russian Federation

-July 2017-August 2017

Visiting Assistant Professor, American University of Armenia, Yerevan, Armenia

-January 2017-February 2017

Visiting Assistant Professor, American University of Armenia, Yerevan, Armenia

-February 2012- February 2013

Visiting Researcher, University of Innsbruck, Innsbruck, Austria

Publications

-Political Narratives and the US Partisan Gender Gap (with Thomas Bassetti, Luca Corazzini and Filippo Pavesi) (**accepted, *Frontiers in Psychology***)

-Cervical Cancer Screening Invitations in Low- and Middle-Income Countries: Evidence from Armenia (with Macro Bertoni and Luca Corazzini) (***Social Science and Medicine*, 2021, 273**)

-Curbing the Consumption of Positional Goods: Behavioral Interventions vs. Taxation (with Gergely Horvath and Mofei Jia) (***Journal of Economic Behavior and Organization*, 2020, 179, 1-21**)

-Positional Concerns and Social Network Structure: An Experiment (with Gergely Horvath and Mofei Jia) (***European Economic Review*, 2020, 129**)

-Does Trust in the Government Matter for Whistleblowing on Tax Evaders? Survey and Experimental Evidence (with Luca Corazzini and Filippo Pavesi) (***Journal of Economic Behavior and Organization*, 2020, 171, 77-95**)

-Social Status Competition and the Impact of Income Inequality in Evolving Social Networks: an Agent-Based Model (with Gergely Horvath and Mofei Jia) (***Journal of Behavioral and Experimental Economics*, 2019, 79, 53-69**)

-Relative Standing and Temporary Migration: Empirical Evidence from the South Caucasus (with Luca Corazzini) (***Review of Development Economics*, 2018, 22, 361-383**)

-Reference Group Income and Subjective Well-Being: Empirical Evidence from Low-Income Transition Economies (***Social Indicators Research*, 2016, 127, 1333-1348**)

-Context Dependent Cheating: Experimental Evidence from 16 Countries (with David Pascual Ezama, Toke Fosgaard, Juan Camilo Cardenas and others) (***Journal of Economic Behavior and Organization*, 2015, 116, 379-386**)

-Public Good Provision, Punishment and the Endowment Origin: Experimental Evidence (with Luca Corazzini and Daniel Neururer) (***Journal of Behavioral and Experimental Economics*, 2015, 56, 72-77**)

Other Publications

-Are Taxes Beautiful? A Survey-Experiment on Information, Taxpayer Preferences and Perceived Adequacy of the Tax Burden (with Lorenzo Abbiati and Luca Corazzini) [*Heliyon*, 2020, 6, e03576]

Working Papers

-Take me with you! Economic Incentives, Nudging Interventions, and Reusable Shopping Bags: Evidence from a Randomized Controlled Trial (with Luca Corazzini) [**under review**, *Journal of Political Economy*]

-Narratives on Covid-19 and Policy Opinions: a Survey Experiment (with Thomas Bassetti, Luca Corazzini and Filippo Pavesi) [**submitted**, *American Economic Review*]

-Narratives on Covid-19 Origins and Voter Polarization (with Thomas Bassetti, Luca Corazzini and Filippo Pavesi)

-Does the Frequency of Reminders Matter for their Effectiveness? A Natural Field Experiment with Taxpayers in China (with Zareh Asatryan, Zhixin Dai, Kezhi Wang) [**R&R1**, *Journal of Economic Behavior and Organization*]

-Trust in the Healthcare System and COVID-19 Treatment in the Developing World. Survey and Experimental Evidence from Armenia (with Thomas Bassetti, Luca Corazzini and Filippo Pavesi) [**R&R2**, *Frontiers in Psychology*]

-Nudging for Tax Compliance: A Meta-Analysis (with Zareh Asatryan) [**R&R1**, *the Economic Journal*]

-Social Preferences, Social Capital and Positional Concerns (with Aleksandr Grigoryan and Vardan Baghdasaryan, CERGE-EI working paper series, Charles University, Czech Republic) [**under review**, *Journal of Behavioral and Experimental Economics*]

-Watch your Words: an Experimental Study on Communication and the Opportunity Cost of Delegation (with Luca Corazzini, Filippo Pavesi and Elena D'Agostino)

Work in Progress

[1] Whistleblowing: An Experiment (with Alexis Belianin, Luca Corazzini and Gergely Horvath) [**programming the experiment**]

[2] Increasing Tax Compliance in Armenia through Behavioral Interventions (with Zareh Asatryan) [**data analysis completed**]

[3] Social identity in Losses and Gains (with Tigran Aydinyan and Lilia Zhurakhovskaya) [**preparing the manuscript**]

[4] Discrimination: A Field Experiment (with Tom Lane, provisional title)) [**data collection**]

[5] Charity Donations: A Field Experiment (with Luca Corazzini and Tommaso Reggiani, provisional title) [**idea finalization**]

[6] Behavioral Insights and Vaccination Uptake in LMICs (with Luca Corazzini and Gergely Horvath)
[planning the intervention]

Workshop/Conference Organization

- Member of the scientific committee of SABE (Society for the Advancement of the Behavioral Economics) 2021 conference, Moscow (on-line), Russian Federation, July 22-26, 2021
- Behavioral Science in Development, American University of Armenia-UNDP workshop, Yerevan, Armenia, April 7, 2016
- 1st NERD (Nuremberg Experimental Research Days) doctoral/postdoctoral workshop, Nuremberg, Germany, September 18-19, 2014
- Member of the organizing committee of the conference “Taxation, Social Norms and Compliance”, Nuremberg, Germany, March 6-8, 2014

Teaching Experience

- Research Design and Writing Skills (PhD), Winter Semester, 2020/2021, Wenlan School of Business, Wuhan, China
- Principles of Economics, Winter Semester, 2019/2020, Wenlan School of Business, Wuhan, China
- Intermediate Microeconomics, Spring Semester, 2018/2019, Wenlan School of Business, Wuhan, China
- Principles of Microeconomics, Spring Semester, 2017/2018, American University of Armenia, Yerevan, Armenia
- Marketing Management (master’s program), Spring Semester, 2016/2017, Agribusiness Teaching Center, Yerevan, Armenia
- Marketing Research (MBA), Spring Semester, 2016/2017, American University of Armenia, Yerevan, Armenia (co-teaching with Aleksandr Grigoryan)
- Survey and Experimental Design (MBA), Summer Semester, 2015/2016, American University of Armenia, Yerevan, Armenia (teaching evaluations available upon request)
- Marketing Management (master’s program), Spring Semester, 2015/2016, Agribusiness Teaching Center, Yerevan, Armenia (teaching evaluations available upon request)
- Marketing Research (MBA), Spring Semester, 2015/2016, American University of Armenia, Yerevan, Armenia (teaching evaluations available upon request)
- Experimental/Behavioral Economics Seminar, Summer term 2013/2014, University of Erlangen-Nuremberg, Nuremberg, Germany
- Experimental/Behavioral Economics Seminar, Winter term 2013/2014, University of Erlangen-Nuremberg, Nuremberg, Germany

Rewards

- Armen Alchian Award of the Armenian Economic Association
- Emerging Field Initiative Fellowship, 47000€
- SABE (Society for the Advancement of Behavioral Economics) grant for NERD workshop, 1000€
- Doctoral Scholarship, 39000€
- Best Doctoral Student Award of the academic year 2010-2011
- Erasmus Mundus Scholarship, 42000€
- Distinction (Red Diploma) for the Excellent Progress at the Yerevan State University
- Distinction (Golden Medal) awarded by the Ministry of Education and Science in Armenia for the Excellent Progress at School

Research Grants

- Start-up Research Grant (Wenlan School of Business, 32000 EUR)
- Sam and Sylva Simonian Faculty Research Grant (with Vardan Baghdasaryan; American University of Armenia; 2000 USD)
- Competition for Social Status in a Networked Society (with Gergely Horvath, Mofei Jia; RDF-16-01-30; Xi'an Jiaotong-Liverpool University; 13000 EUR)

Refereeing

Journal of Neuroscience, Psychology and Economics (x1); World Development (x1); Journal of Public Economics (x2); Journal of Behavioral and Experimental Economics (x1); Journal of Economic Behavior and Organization (x3); Applied Economics (x2); Applied Economics Letters (x1); Games (x1); Economics of Governance (x1).

Languages

- Armenian-Native
- English, Russian-Full Professional Proficiency
- Italian, German-Beginner

Computer Literacy

MS Office, R, z-Tree (Software for Experimental Economics), Eviews, STATA, SPSS

Conferences, Workshops and Seminars

6th EBIM Workshop (**Bielefeld, Germany**); 5th PhD Conference in Economics (**Athens, Greece**); SABE 2012 (**Granada, Spain**); IMEBE 2013 (**Madrid, Spain**); Doctoral Seminar (**Nuremberg, Germany**); ECORE 2013 (**Leuven, Belgium**); 10th Young Economists' Workshop on Social Economy (**Forli, Italy**); Bavarian Micro Day 2013 (**Nuremberg, Germany**); Doctoral Seminar (**Nuremberg, Germany**); UECE Lisbon Meetings 2013 Game Theory and Applications (**Lisbon, Portugal**); Taxation, Social Norms and Compliance 2014 (poster session, **Nuremberg, Germany**); Experimental Laboratory Meetings 2014 (**Venice, Italy**); Doctoral Seminar (**Nuremberg, Germany**); Bavarian Micro Day 2014 (**Bayreuth, Germany**); 1st NERD workshop (poster session, **Nuremberg, Germany**); 9th AEW/ Alhambra Meets Barcelona Workshop (**Barcelona, Spain**); NIBS 2015 (**Nottingham, UK**); OECD-CRRC conference (**Yerevan, Armenia**); American University of Armenia Invited Research Seminar 2015 (**Yerevan, Armenia**); American Economic Association 2016 meetings (**San Francisco, USA**); American University of Armenia Invited Research Seminar 2016 (**Yerevan, Armenia**); Distinguished Speakers' Seminar: Inclusive Economic Growth ADB-AUA conference (discussant, **Yerevan, Armenia**); Behavioral Science in Development, AUA-UNDP workshop (**Yerevan, Armenia**); Invited Presentation at the World Bank (**Yerevan, Armenia**); Armenian Economic Association 2016 (**Yerevan, Armenia**); Invited Seminar at UNDP (**Sri Lanka, Skype**); Invited Seminar at Nankai University (**Tianjin, China**); TUFER Research Seminar (**Tianjin, China**); 6th Xiamen University International Workshop on Experimental Economics (**Xiamen, China**); 2016 Beijing Normal University Conference on Experimental Economics (**Beijing, China**); PechaKucha Night (**Yerevan, Armenia**); Economic Research Seminar at American University of Armenia (**Yerevan, Armenia**); Invited Seminar at New Technology Education Fund (**Yerevan, Armenia**); Invited Seminar at Vazgen Sargsyan Military Academy (**Yerevan, Armenia**); Invited Seminar at ShanghaiTech University (**Shanghai, China**); Invited Seminar at Beijing Normal University (**Beijing, China**); Invited Seminar at Xi'an Jiaotong-Liverpool University (**Suzhou, China**); Istanbul Innovation Days 2017 (**Istanbul, Turkey**); Innovation in Governance (**Chisinau, Moldova**); American Economic Association 2018 meetings (**Philadelphia, USA**); International Conference on Neuromarketing (**keynote speaker, Yerevan, Armenia**); Armenian Economic Association 2018 (**Yerevan, Armenia**); Invited Seminar at Xi'an Jiaotong-Liverpool University (**Suzhou, China**); Invited Seminar at Jinhe Center for Economic Research (**Xi'an, China**); 7th Xiamen University International Workshop on Experimental Economics (**Xiamen, China**); Shanghai Jiao Tong University Experimental Economics Workshop (**Shanghai, China**); Armenian Economic Association Winter Workshop (**Yerevan, Armenia**); Invited Seminar at Wuhan University (**Wuhan, China**); 2nd Cherry Blossom Workshop in Experimental Economics (**Wuhan, China**); Invited Seminar at Nanjing Audit University (**Nanjing, China**); 2nd UNNC Workshop on Advances in Economic Research (**Ningbo, China**); IMEBESS 2019 (**Utrecht, Holland**);

Asian Meeting of the Econometric Society (**Xiamen, China**); Armenian Economic Association 2019 (**Yerevan, Armenia**); 2019 Nanjing International Conference on Game Theory (**Nanjing, China**); CEDEX China Inaugural Meeting (**Ningbo, China**); 7th Workshop in Behavioral and Experimental Health Economics (**Innsbruck, Austria**); EBE Webinar (**online**); HSE Webinar (**online**); SABE 2021 (**online**); HSE Webinar (**online**); TARC 2020 (**online**); Invited Seminar at Duke Kunshan University (**online**); Invited Seminar at NYU-Shanghai (**online**)*; **ESA 2021 Conference***.

* scheduled

Date

16/05/2021

Place

Wuhan, China