

ALLEGATO B

UNIVERSITÀ DEGLI STUDI DI MILANO

selezione pubblica per n. 1 posto/i di Ricercatore a tempo determinato in tenure track (RTT)
per il settore concorsuale 13/A1 - ECONOMIA POLITICA,
settore scientifico-disciplinare SECS-P/01 - ECONOMIA POLITICA da coprire mediante chiamata ai sensi
dell' art. 24 della Legge 240/2010 come modificato dall'art.14 comma 6-decies del D.L. 36/2022
convertito con modificazioni, dalla Legge 79/2022
presso il Dipartimento di Economia, Management e Metodi Quantitativi, Codice concorso 5438.

[Robert Stüber] CURRICULUM VITAE

(N.B. IL CURRICULUM NON DEVE ECCEDERE LE 30 PAGINE E DEVE CONTENERE GLI ELEMENTI CHE IL CANDIDATO
RITIENE UTILI AI FINI DELLA VALUTAZIONE.

LE VOCI INSERITE NEL FACSIMILE SONO A TITOLO PURAMENTE ESEMPLIFICATIVO E POSSONO ESSERE SOSTITUITE,
MODIFICATE O INTEGRATE)

INFORMAZIONI PERSONALI (NON INSERIRE INDIRIZZO PRIVATO E TELEFONO FISSO O CELLULARE)

COGNOME	STÜBER
NOME	ROBERT
DATA DI NASCITA	[26, 08, 1990]

TITOLI

TITOLO DI STUDIO

(indicare la Laurea conseguita inserendo titolo, Ateneo, data di conseguimento, ecc.)

Master of Science in Economics, University of Hohenheim, 03/2015.

TITOLO DI DOTTORE DI RICERCA O EQUIVALENTI, OVVERO, PER I SETTORI INTERESSATI, DEL DIPLOMA DI SPECIALIZZAZIONE MEDICA O EQUIVALENTE, CONSEGUITO IN ITALIA O ALL'ESTERO

(inserire titolo, ente, data di conseguimento, ecc.)

Ph.D. in Economics, TU Berlin, 08/2021.

CONTRATTI DI RICERCA, ASSEGNI DI RICERCA O EQUIVALENTI

(per ciascun contratto stipulato, inserire università/ente, data di inizio e fine, ecc.)

09/2023-10/2023 Visiting Researcher, Stanford University (Prof. Muriel Niederle, Prof. Al Roth)
09/2022-10/2022 Visiting Professor, Nova School of Business and Economics Lisbon
09/2021-present Postdoctoral Associate, Center for Behavioral Institutional Design, NYUAD

10/2019-01/2020 Visiting Researcher, New York University (Prof. Andy Schotter)

ATTIVITÀ DIDATTICA A LIVELLO UNIVERSITARIO IN ITALIA O ALL'ESTERO

(inserire periodo [gg/mm/aa inizio e fine], anno accademico, ateneo, corso laurea, numero ore, ecc.)

Lectures

04/2023 Fairness (guest lecturer, NYU Abu Dhabi)

09/2022-10/2022 Behavioral Economics and Finance (Nova School of Business and Economics)
(Evaluation: 5.5/6)

10/2021 Behavioral Economics (guest lecturer, NYU Abu Dhabi)

05/2021 Experimental and Behavioral Economics (guest lecturer, TU Berlin)

Seminars & Tutorials

Markets and Economic Thinking, Topics in Public Finance, Empirical International Economics,
International Economics, Introduction to Stata

DOCUMENTATA ATTIVITÀ DI FORMAZIONE O DI RICERCA PRESSO QUALIFICATI ISTITUTI ITALIANI O STRANIERI;

(inserire anno accademico, ente, corso, periodo, ecc.)

01/2023 Participation in Majalis Abu Dhabi Nudgeathon

DOCUMENTATA ATTIVITÀ IN CAMPO CLINICO

(indicare, data, durata, ruolo, ente presso il quale si è prestata attività assistenziale, ecc.)

REALIZZAZIONE DI ATTIVITÀ PROGETTUALE

(indicare, data, progetto, ecc.)

ORGANIZZAZIONE, DIREZIONE E COORDINAMENTO DI GRUPPI DI RICERCA NAZIONALI E INTERNAZIONALI, O PARTECIPAZIONE AGLI STESSI

(per ciascuna voce inserire anno, ruolo, gruppo di ricerca, ecc.)

03/2024 Organizer International Symposium in Experimental Economics (iSEE) 2024, NYU Abu Dhabi
(with Ernesto Reuben, Moritz Janas, and Lina Lozano)

03/2023	Organizer International Symposium in Experimental Economics (iSEE) 2023, NYU Abu Dhabi (with Ernesto Reuben and Moritz Janas)
10/2018-08/2021	Academic lab manager of TU-WZB laboratory (with Kai Barron)
05/2018-08/2021	Organizer internal Brown Bag Seminar at WZB
2019, 2020	Committee member for the selection of new Ph.D. candidates Berlin School of Economics (BSE)
2017-2018	Organizer "Berlin Experimental Economics Reading Group"

TITOLARITÀ DI BREVETTI

(per ciascun brevetto, inserire autori, titolo, tipologia, numero brevetto, ecc.)

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ATTIVITÀ DI RELATORE A CONGRESSI E CONVEGNI NAZIONALI E INTERNAZIONALI

(inserire titolo congresso/convegno, data, ecc.)

2024	Invited talks: Microeconomics Group Lund University (scheduled); Conferences: International Symposium in Experimental Economics (iSee, scheduled)
2023	Invited seminar presentations: Research Seminar in Economics, University of Hohenheim; Conferences: International Symposium in Experimental Economics (iSee) 2023, NYU Abu Dhabi, ESA Asia-Pacific 2023, Seoul National University, NGE Spring Workshop (Hohenheim and Mannheim), ESA World Meeting 2023, University of Lyon
2022	Invited Talks: Social Roles & Beliefs Lab (New York University Abu Dhabi), Nova SBE Research Seminar in Economics (Nova SBE, Lisbon), C-BID Seminar Series (New York University Abu Dhabi); Conferences: Gender in Organizations: Insights from Economics and Psychology Workshop (Abu Dhabi), ESA European Meeting 2022 (Bologna), EEA Congress 2022 (Milano), Early-Career Behavioral Economics Conference (ECBE) 2022 (Bonn), M-BEES/M-BEPS 2022 (Maastricht), International Symposium in Experimental Economics 2022 (iSEE, New York University Abu Dhabi, invited)
2021	Invited Talks: ECONtribute and C-SEB Design & Behavior Seminar (Cologne); Conferences: Stanford Institute for Theoretical Economics (SITE) conference 2021 (Stanford University), Workshop on Policy and Societal Problems, EEA-ESEM Virtual 2021, Gender Gaps Conference 2021, ESA 2021 Global Around-the-Clock Virtual Meeting
2020	Seminars: ESA's Job-Market Candidates Seminar Series, Berlin-Munich Virtual Seminar, DIW HU Reading group; Conferences: Berlin Behavioral Economics Workshop, ESA 2020 Global Around-the-Clock Virtual Meeting
2019	Invited Talks: Potsdam Research Seminar in Economics; Conferences: Spring School in Behavioral Economics 2019 (San Diego), TEEM 2019 (Kreuzlingen), IMEBESS 2019 (Utrecht), SABE/IAREP 2019 (Dublin), Berlin Behavioral Economics Workshop
2018	Conferences: Berlin Behavioral Economics Workshop, IMEBESS 2018 (Florence), ESA World Meeting 2018 (Berlin), SABE/IAREP 2018 (London), Verein für Sozialpolitik Jahrestagung 2018 (Freiburg), Berlin Behavioral Economics Workshop, Lisbon Meeting on Economics and Political Science 2018 (Lisbon)

2017 Invited Talks: “Erfahrungsaustausch der TEP-Projekte” (Düsseldorf); Conferences:
“Econometrics of Panel Data and Network Analysis” (Berlin)

CONSEGUIMENTO DI PREMI E RICONOSCIMENTI NAZIONALI E INTERNAZIONALI PER ATTIVITÀ DI RICERCA
(inserire premio, data, ente organizzatore, ecc.)

NYU Abu Dhabi Travel Award 2022 (\$1200)

Best Student Paper Award 2021 (runner-up) at IAREP/SABE Joint International Conference for “Why High Incentives Cause Repugnance: A Framed Field Experiment”

BCCP Seed Grant (€500) for “Why High Incentives Cause Repugnance: A Framed Field Experiment”

Research Grant (€263,785) for “Meritocratic beliefs, motivated reasoning, and goal dis/engagement” (PhD researcher, PIs: Claudia Finger, Dorothea Kübler, Heike Solga)

Accommodation Grant Spring School in Behavioral Economics by FAIR at NHH and Rady School of Management at UC San Diego

Best Paper Award (€350) at Lisbon Meeting on Economics and Political Science 2018 for “The Benefit of the Doubt: Willful Ignorance and Altruistic Punishment”

Ph.D. Scholarship (€28,800) from Berlin School of Economics (BSE)

POSSESSO DEL DIPLOMA DI SPECIALIZZAZIONE EUROPEA RICONOSCIUTO DA BOARD INTERNAZIONALI
(relativamente a quei settori concorsuali nei quali è prevista)
(indicare diploma, data di conseguimento, ecc.)

TITOLI DI CUI ALL'ARTICOLO 24 COMMA 3 LETTERA A) E B) DELLA LEGGE 30 DICEMBRE 2010, N. 240
(indicare se contratto di tipologia A o B, Ateneo, data di decorrenza e fine contratto, ecc.)

PRODUZIONE SCIENTIFICA

PUBBLICAZIONI SCIENTIFICHE

(per ciascuna pubblicazione indicare: nomi degli autori, titolo completo, casa editrice, data e luogo di pubblicazione, codice ISBN, ISSN, DOI o altro equivalente)

“Why High Incentives Cause Repugnance: A Framed Field Experiment” Accepted (conditional on data replication and anti-plagiarism checks) at The Economic Journal.

“Betting on Diversity - Occupational Segregation and Gender Stereotypes” (with Urs Fischbacher and Dorothea Kübler) at Management Science.

Stüber, Robert, 2020, “The Benefit of the Doubt: Willful Ignorance and Altruistic Punishment”, *Experimental Economics*, 23, 848-872, <https://doi.org/10.1007/s10683-019-09633-y>.

Riedel, Nadine and Robert Stüber, 2019, “Overearning - Revisited”, *Journal of Economic Psychology*, 75, 102135, <https://doi.org/10.1016/j.joep.2018.12.009>.

Kübler, Dorothea, Julia Schmid and Robert Stüber, 2018, “Gender Discrimination in Hiring Across Occupations: A Nationally-Representative Vignette Study”, *Labour Economics*, 55, 215-229, <https://doi.org/10.1016/j.labeco.2018.10.002>.

Data

12/31/2023

Luogo

Abu Dhabi

ROBERT STÜBER

www.sites.google.com/site/robertstueber

robert.stueber@nyu.edu

Date: December 31st 2023

Contact Information

New York University Abu Dhabi
P.O. Box 129188, Abu Dhabi
United Arab Emirates

Personal Information:

Date of birth: August, 26, 1990
Citizenship: German
Cell phone number: 0049 15142632791

Research Fields:

Behavioral Economics, Experimental Economics, Labor Economics

Publications:

“Why High Incentives Cause Repugnance: A Framed Field Experiment”

Accepted (conditional on data replication and anti-plagiarism checks) at *The Economic Journal*.
Single-authored; Best Student Paper Award at SABE/IAREP Joint International Conference 2021.

“Betting on Diversity – Occupational Segregation and Gender Stereotypes” (with Urs Fischbacher and Dorothea Kübler)

Accepted at *Management Science*.

Stüber, Robert, 2020, “The Benefit of the Doubt: Willful Ignorance and Altruistic Punishment”, *Experimental Economics*, 23, 848-872, <https://doi.org/10.1007/s10683-019-09633-y>.

Single-authored; Best Paper Award Lisbon Meeting on Economics and Political Science 2018.

Riedel, Nadine and Robert Stüber, 2019, “Overearning – Revisited”, *Journal of Economic Psychology*, 75, 102135, <https://doi.org/10.1016/j.joep.2018.12.009>.

Kübler, Dorothea, Julia Schmid and Robert Stüber, 2018, “Gender Discrimination in Hiring Across Occupations: A Nationally-Representative Vignette Study”, *Labour Economics*, 55, 215-229, <https://doi.org/10.1016/j.labeco.2018.10.002>.

Working Papers:

“Productivity Beliefs, Competition Entry, and Gender Quotas” (**Job Market Paper**; with Ernesto Reuben)

AEA RCT Registry Entry: [AEARCTR-0009768](https://rctregistry.org/entry/AEARCTR-0009768).

“Moral Motive Selection in the Lying-Dictator Game” (with Kai Barron and Roel van Veldhuizen)

AEA RCT Registry Entry: [AEARCTR-0003617](https://rctregistry.org/entry/AEARCTR-0003617).

Currently under review.

Normative conflict and the gender gap in cooperation (with Nikos Nikiforakis and Ernesto Reuben)
Revise and Resubmit at *Economics Letters*.

Work in progress:

“Global Study on Economic Behaviors and Stereotypes” (with Moritz Janas, Lina Lozano, Nikos Nikiforakis, and Ernesto Reuben)

“Birth order and the emergence of gender differences in traits” (with Aurelie Dariel, John Ham, and Nikos Nikiforakis)

“Signaling and Collective Action” (with Axel Ockenfels)

“Monetary Payments and Repugnant Markets” (with Hande Erkut)

“Competitiveness and Social Preferences” (with Elif Demiral, Johanna Mollerstrom, and Sven Stark)

Contributions to Crowd-Sourced Research Projects:

Fišar, M., Greiner, B., Huber, C., Katok, E., Ozkes, A., and the Management Science Reproducibility Collaboration, 2023, “[Reproducibility in Management Science](#)”.

Education:

10/2015-08/2021	Ph.D. in Economics (<i>with highest distinction/summa cum laude</i>), Graduate Program Berlin School of Economics, WZB Berlin and TU Berlin Supervisors: Prof. Dorothea Kübler and Prof. Urs Fischbacher
10/2012-03/2015	Master of Science, Economics, University of Hohenheim (<i>Grade A-</i>)
10/2009-09/2012	Bachelor of Science, Economics, University of Hohenheim

Employment:

09/2023-10/2023	Visiting Researcher, Stanford University (Prof. Muriel Niederle, Prof. Al Roth)
09/2022-10/2022	Visiting Professor, Nova School of Business and Economics Lisbon
09/2021-present	Postdoctoral Associate, Center for Behavioral Institutional Design, NYUAD
10/2019-01/2020	Visiting Researcher, New York University (Prof. Andy Schotter)
10/2017-08/2021	Ph.D. candidate, WZB Berlin and TU Berlin

Teaching:

Lectures

04/2023	Fairness (guest lecturer, NYU Abu Dhabi)
09/2022-10/2022	Behavioral Economics and Finance (Nova School of Business and Economics) (Evaluation: 5.5/6)
10/2021	Behavioral Economics (guest lecturer, NYU Abu Dhabi)
05/2021	Experimental and Behavioral Economics (guest lecturer, TU Berlin)

Seminars & Tutorials

Markets and Economic Thinking, Topics in Public Finance, Empirical International Economics, International Economics, Introduction to Stata

Honors, Scholarships, and Grants:

05/2022	NYU Abu Dhabi Travel Award 2022 (\$1200)
06/2021	Best Student Paper Award 2021 (runner-up) at IAREP/SABE Joint International Conference for “ <i>Why High Incentives Cause Repugnance: A Framed Field Experiment</i> ”
05/2021	BCCP Seed Grant (€500) for “ <i>Why High Incentives Cause Repugnance: A Framed Field Experiment</i> ”
12/2019	Research Grant (€263,785) for “ <i>Meritocratic beliefs, motivated reasoning, and goal dis/engagement</i> ” (PhD researcher, PIs: Claudia Finger, Dorothea Kübler, Heike Solga)
03/2019	Accommodation Grant Spring School in Behavioral Economics by FAIR at NHH and Rady School of Management at UC San Diego

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2019	Invited Talks: Potsdam Research Seminar in Economics; Conferences: Spring School in Behavioral Economics 2019 (San Diego), TEEM 2019 (Kreuzlingen), IMEBESS 2019 (Utrecht), SABE/IAREP 2019 (Dublin), Berlin Behavioral Economics Workshop
2018	Conferences: Berlin Behavioral Economics Workshop, IMEBESS 2018 (Florence), ESA World Meeting 2018 (Berlin), SABE/IAREP 2018 (London), Verein für Sozialpolitik Jahrestagung 2018 (Freiburg), Berlin Behavioral Economics Workshop, Lisbon Meeting on Economics and Political Science 2018 (Lisbon)
2017	Invited Talks: “Erfahrungsaustausch der TEP-Projekte” (Düsseldorf); Conferences: “Econometrics of Panel Data and Network Analysis” (Berlin)

Refereeing

The Economic Journal, Management Science, Games and Economic Behavior, Experimental Economics, Journal of Public Economics, Journal of Economic Psychology, Journal of Economic Behavior and Organization, European Economic Review, PLOS ONE, Social Choice and Welfare, Journal of Behavioral and Experimental Economics, Journal of Business Ethics, Journal of Population Economics, German Economic Review, Southern Economic Journal, The B.E. Journal of Economic Analysis and Policy, Frontiers in Behavioral Economics, Frontiers in Psychology

Academic Self-Administration/Service

03/2024	Organizer International Symposium in Experimental Economics (iSEE) 2024, NYU Abu Dhabi (with Ernesto Reuben, Moritz Janas, and Lina Lozano)
03/2023	Organizer International Symposium in Experimental Economics (iSEE) 2023, NYU Abu Dhabi (with Ernesto Reuben and Moritz Janas)
01/2023	Participation in Majalis Abu Dhabi Nudgeathon
10/2018-08/2021	Academic lab manager of TU-WZB laboratory (with Kai Barron)
05/2018-08/2021	Organizer internal Brown Bag Seminar at WZB
2019, 2020	Committee member for the selection of new Ph.D. candidates Berlin School of Economics (BSE)
2017-2018	Organizer “Berlin Experimental Economics Reading Group”

Media Coverage:

“Gender Discrimination in Hiring Across Occupations: A Nationally-Representative Vignette Study” covered by: [Frankfurter Allgemeine Zeitung](#), [Der Spiegel](#), [Focus](#), [Wirtschaftswoche](#), [Zeit Campus](#), [der Freitag](#), [Federal Anti-Discrimination Agency](#)

“The Benefit of the Doubt: Willful Ignorance and Altruistic Punishment” covered by: [Berlin Centre for Consumer Policies News](#)

“Why High Incentives Cause Repugnance: A Framed Field Experiment” covered by: *Al Roth's* [market design blog](#)

References:

Professor Ernesto Reuben

New York University Abu Dhabi
00971 02 628 4000
ereuben@nyu.edu

Professor Dorothea Kübler

Reichpietschufer 50, Berlin 10785
0049 30 25491440
dorothea.kuebler@wzb.eu

Professor Urs Fischbacher

Box D-131, Konstanz 78457
0049 7531 882652
urs.fischbacher@uni-konstanz.de